

MERGERS & ACQUISITIONS

RANKING THE SOUTH AFRICAN TOMBSTONE PARTIES

RANKINGS BY DEAL VALUE

RANKINGS BY DEAL FLOW (ACTIVITY)

INVESTMENT ADVISERS*

No	Company	Deal Values R'm	Market Share %
1	Rand Merchant Bank	4,818	20.28%
2	Macquarie First South Advisers	4,323	18.19%
3	Standard Bank	3,164	13.31%
4	Investec Bank	2,976	12.52%
5	Qinisele Resources	1,685	7.09%
6	Deutsche Bank	1,200	5.05%
7	Java Capital	1,100	4.63%
8	Bravura	727	3.06%
9	Leaf Capital	718	3.02%
10	Deloitte	527	2.22%
11	PSG Capital	486	2.04%
12	One Capital	475	2.00%

No	Company	No of Deals	Market Share %	Deal Values R'm
1	Investec Bank	6	12.50%	2,976
2	Rand Merchant Bank	4	8.33%	4,818
	Standard Bank	4	8.33%	3,164
	Deloitte	4	8.33%	527
5	Bravura	3	6.25%	727
	Nedbank Capital	3	6.25%	284
7	Macquarie First South Advisers	2	4.17%	4,323
	Leaf Capital	2	4.17%	718
	One Capital	2	4.17%	475
	KPMG	2	4.17%	205
	Vunani Corporate Finance	2	4.17%	74
	Sasfin Capital	2	4.17%	9

SPONSORS

No	Company	Deal Values R'm	Market Share %
1	Macquarie First South Advisers	6,008	18.49%
2	JPMorgan	4,706	14.48%
3	Java Capital	3,606	11.10%
4	Investec Bank	3,233	9.95%
5	UBS	3,161	9.72%
6	Rand Merchant Bank	3,075	9.46%
7	Standard Bank	2,684	8.26%
8	One Capital	1,878	5.78%
9	PSG Capital	1,283	3.95%
10	Merill Lynch	772	2.37%
11	Deutsche Securities	596	1.83%
12	Bridge Capital	475	1.46%
13	Deloitte	288	0.89%

No	Company	No of Deals	Market Share %	Deal Values R'm
1	Java Capital	8	10.26%	3,606
2	Investec Bank	7	8.97%	3,233
	One Capital	7	8.97%	1,878
4	Rand Merchant Bank	6	7.69%	3,075
	PSG Capital	6	7.69%	1,283
	Deutsche Securities	6	7.69%	596
	Arcay Moela Sponsors	6	7.69%	73
8	Vunani Corporate Finance	5	6.41%	120
9	Bridge Capital	4	5.13%	475
10	Macquarie First South Advisers	3	3.85%	6,008
	JPMorgan	3	3.85%	4,706
	Nedbank Capital	3	3.85%	284
	Sasfin Capital	3	3.85%	75

LEGAL ADVISERS

No	Company	Deal Values R'm	Market Share %
1	Edward Nathan Sonnenbergs	11,549	37.05%
2	Webber Wentzel	5,582	17.91%
3	Werksmans	4,960	15.91%
4	Cliffe Dekker Hofmeyr	3,586	11.51%
5	Vani Chetty	1,456	4.67%
6	Bowman Gilfillan	1,425	4.57%
7	Bernadt Vukic Potash & Getz	896	2.88%
8	Falcon & Hume	895	2.87%
9	Glyn Marais	304	0.98%
10	Robyn Hey	178	0.57%

No	Company	No of Deals	Market Share %	Deal Values R'm
1	Cliffe Dekker Hofmeyr	13	20.63%	3,586
2	Webber Wentzel	12	19.05%	5,582
3	Edward Nathan Sonnenbergs	11	17.46%	11,549
4	Werksmans	8	12.70%	4,960
5	Bernadt Vukic Potash & Getz	3	4.76%	896
6	Vani Chetty	2	3.17%	1,456
	Bowman Gilfillan	2	3.17%	1,425
	Falcon & Hume	2	3.17%	895
	Glyn Marais	2	3.17%	304
	Tabacks	2	3.17%	68

REPORTING ACCOUNTANTS

No	Company	Deal Values R'm	Market Share %
1	KPMG	4,526	81.77%
2	Ernst & Young	718	12.98%
3	Deloitte	178	3.22%
4	BDO	110	1.99%
5	PKF	3	0.05%

No	Company	No of Deals	Market Share %	Deal Values R'm
1	KPMG	2	28.57%	4,526
	Ernst & Young	2	28.57%	718
3	Deloitte	1	14.29%	178
	BDO	1	14.29%	110
	PKF	1	14.29%	3

* Investment Advisers incorporate Merchant & Investment Banks and others claiming this category

